

**WELLNESS ADVOCATE DETAILS**

**dōTERRA AU WHOLESALE PRICE LIST**

NAME \_\_\_\_\_

ID \_\_\_\_\_

EMAIL \_\_\_\_\_

SHIPPING ADDRESS \_\_\_\_\_

STATE / POSTCODE \_\_\_\_\_

PHONE \_\_\_\_\_

QTY	CODE	ESSENTIAL OILS	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL <small>ALL PRICES ARE AUD</small>
<b>ESSENTIAL OILS - SINGLE OILS</b>							
	49360004	Arborvitae	5 mL	\$45.33	\$34.00	24.00	\$
	30010004	Basil	15 mL	\$42.01	\$31.50	22.00	\$
	30790004	Bergamot	15 mL	\$54.66	\$41.00	29.00	\$
	41040004	Black Pepper	5 mL	\$35.33	\$26.50	24.00	\$
	60203997	Blue Tansy	5 mL	\$186.00	\$140.00	106.00	\$
	49350004	Cardamom	5 mL	\$54.00	\$40.50	28.50	\$
	30020004	Cassia	15 mL	\$38.67	\$29.00	20.50	\$
	49300004	Cedarwood	15 mL	\$30.00	\$22.50	14.50	\$
	41850004	Cilantro	15 mL	\$41.67	\$31.25	28.50	\$
	30030004	Cinnamon Bark	5 mL	\$41.33	\$31.00	28.00	\$
	30420004	Clary Sage	15 mL	\$78.65	\$59.00	41.00	\$
	30040004	Clove	15 mL	\$24.33	\$18.25	16.50	\$
	60202960	Copaiba	15 mL	\$69.00	\$52.00	39.50	\$
	30780004	Coriander	15 mL	\$51.34	\$38.50	27.00	\$
	30050004	Cypress	15 mL	\$26.67	\$20.00	18.00	\$
	31590004	Douglas Fir	5 mL	\$52.00	\$39.00	25.50	\$
	30060004	Eucalyptus	15 mL	\$24.00	\$18.00	16.50	\$
	41290004	Fennel (Sweet)	15 mL	\$28.68	\$21.50	15.00	\$
	30070004	Frankincense	15 mL	\$119.97	\$90.00	77.50	\$
	60201186	Frankincense Touch	10 mL	\$ 90.67	\$68.00	44.00	\$
	30090004	Geranium	15 mL	\$50.00	\$37.50	34.00	\$
	31630004	Ginger	15 mL	\$89.33	\$67.00	43.50	\$
	30100004	Grapefruit	15 mL	\$27.00	\$20.25	18.50	\$
	30410004	Helichrysum	5 mL	\$166.63	\$125.00	95.00	\$
	60203008	Jasmine Touch	10 mL	\$82.00	\$62.00	47.00	\$
	49290004	Juniper Berry	5 mL	\$40.00	\$30.00	21.50	\$
	30110004	Lavender	15 mL	\$37.33	\$28.00	25.50	\$
	60201210	Lavender Touch	10 mL	\$27.00	\$20.25	13.00	\$
	30120004	Lemon	15 mL	\$18.00	\$13.50	12.50	\$
	30130004	Lemongrass	15 mL	\$17.33	\$13.00	12.00	\$
	30870004	Lime	15 mL	\$22.67	\$17.00	15.50	\$
	60202033	Litsea	15 mL	\$47.00	\$35.00	24.00	\$
	60201876	Manuka	5 mL	\$97.00	\$73.00	51.00	\$
	60204448	Manuka Touch	10 mL	\$126.00	\$95.00	72.00	\$
	30140004	Marjoram	15 mL	\$54.00	\$40.50	26.50	\$
	30850004	Melissa	5 mL	\$310.00	\$233.00	168.00	\$
	30160004	Myrrh	15mL	\$123.33	\$92.50	60.00	\$
	60202963	Neroli Touch	10 mL	\$92.00	\$69.00	52.00	\$
	30180004	Oregano	15 mL	\$42.33	\$31.75	29.00	\$
	60201208	Oregano Touch	10 mL	\$31.33	\$23.50	15.00	\$
	30890004	Patchouli	15 mL	\$61.34	\$46.00	33.00	\$
	30190004	Peppermint	15 mL	\$35.32	\$26.50	23.00	\$
	60201212	Peppermint Touch	10 mL	\$27.01	\$20.25	13.00	\$
	31570004	Peppermint Beadlets	125 Bits	\$22.00	\$16.50	11.50	\$
	60200687	Petitgrain	15mL	\$55.00	\$41.50	29.00	\$
	60201194	Roman Chamomile	5 mL	\$93.00	\$70.00	49.00	\$
	60203009	Rose Touch	10 mL	\$146.00	\$110.00	83.00	\$
	30200004	Rosemary	15 mL	\$28.68	\$21.50	15.00	\$
	30210004	Sandalwood	5 mL	\$146.66	\$110.00	78.50	\$
	41860004	Sandalwood (Hawaiian)	5 mL	\$146.66	\$110.00	57.00	\$
	60203926	Siberian Fir	15 mL	\$36.00	\$27.00	20.50	\$
	31610004	Spearmint	15mL	\$62.65	\$47.00	32.50	\$
	60200689	Spikenard	5mL	\$106.00	\$79.50	55.50	\$
	60202718	Tangerine	15mL	\$29.00	\$22.00	17.00	\$
	30150004	Tea Tree	15 mL	\$32.67	\$24.50	22.50	\$
	60201226	Tea Tree Touch	9 mL	\$24.67	\$18.50	12.00	\$

QTY	CODE	ESSENTIAL OILS	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL <small>ALL PRICES ARE AUD</small>
<b>ESSENTIAL OILS - SINGLE OILS CONTINUED</b>							
	30220004	Thyme	15 mL	\$63.33	\$47.50	31.00	\$
	30430004	Vetiver	15 mL	\$74.65	\$56.00	43.00	\$
	30170004	Wild Orange	15 mL	\$18.67	\$14.00	12.50	\$
	31620004	Wintergreen	15 mL	\$48.00	\$36.00	23.50	\$
	30240004	Ylang Ylang	15 mL	\$75.98	\$57.00	39.50	\$
<b>ESSENTIAL OILS - OIL BLENDS</b>							
	31200004	AromaTouch®	15 mL	\$42.33	\$31.75	29.00	\$
	31010004	Balance	15 mL	\$36.00	\$27.00	24.50	\$
	31720004	Cheer™	5 mL	\$57.67	\$43.25	28.00	\$
	60201197	Cheer™ Touch	10 mL	\$35.00	\$26.00	18.00	\$
	31020004	Citrus Bliss	15 mL	\$27.33	\$20.50	18.50	\$
	60201196	ClaryCalm™ Roll On	10 mL	\$41.00	\$30.75	28.00	\$
	31730004	Console™	5 mL	\$77.34	\$58.00	37.50	\$
	60201198	Console™ Touch	10 mL	\$51.00	\$38.50	27.00	\$
	31030004	DigestZen®	15 mL	\$57.32	\$43.00	37.50	\$
	60201229	DigestZen® Touch	10 mL	\$46.67	\$35.00	22.50	\$
	60200210	Easy Air®	15 mL	\$36.00	\$27.00	24.50	\$
	60201211	Easy Air® Touch	10 mL	\$30.00	\$22.50	14.50	\$
	31040004	Elevation™	15 mL	\$66.00	\$49.50	45.00	\$
	31750004	Forgive™	5 mL	\$45.99	\$34.50	22.00	\$
	60201199	Forgive™ Touch	10 mL	\$28.00	\$21.00	14.50	\$
	60201381	Hope™ Touch	10 mL	\$26.00	\$26.00	0.00	\$
	31050004	Ice Blue®	5 mL	\$56.67	\$42.50	38.50	\$
	60201187	Ice Blue® Touch	10 mL	\$82.00	\$62.00	47.00	\$
	31380004	Ice Blue® Roll On	10 mL	\$113.33	\$85.00	61.00	\$
	41840004	InTune® Roll On	10 mL	\$57.33	\$43.00	39.00	\$
	60200734	Lavender Peace	15 mL	\$54.00	\$40.75	37.00	\$
	31740004	Motivate™	5 mL	\$49.99	\$37.50	25.50	\$
	60201200	Motivate™ Touch	10 mL	\$32.00	\$24.00	17.00	\$
	31100004	On Guard®	15 mL	\$54.33	\$40.75	37.00	\$
	60201209	On Guard® Touch	10 mL	\$48.32	\$36.25	23.50	\$
	31580004	On Guard® Beadlets	125 Bits	\$28.68	\$21.50	15.00	\$
	31760004	Passion™	5 mL	\$ 86.33	\$64.75	41.50	\$
	60201201	Passion™ Touch	10 mL	\$53.00	\$40.00	28.00	\$
	31350004	PastTense™ Roll On	10 mL	\$31.33	\$23.50	21.50	\$
	31710004	Peace™	5 mL	\$64.67	\$48.50	31.50	\$
	60201203	Peace™ Touch	10 mL	\$39.00	\$29.00	20.50	\$
	31060004	Purify®	15 mL	\$35.99	\$27.00	21.50	\$
	60201379	Salubelle™ Roll On	10 mL	\$129.33	\$97.00	88.00	\$
	31370004	Smart & Sassy®	15 mL	\$40.67	\$30.50	27.50	\$
	31700004	TerraArmour	15 mL	\$20.00	\$15.00	10.50	\$
	31600004	TerraArmour	30 mL	\$41.00	\$31.00	19.00	\$
	31080004	Whisper	5 mL	\$51.99	\$39.00	27.00	\$
	31460004	Zendocrine	15 mL	\$56.67	\$42.50	27.50	\$
	30260004	Fractionated Coconut Oil	115 mL	\$22.00	\$16.50	15.00	\$
<b>ESSENTIAL OILS - ON GUARD®</b>							
	31100004	On Guard®	15 mL	\$54.33	\$40.75	37.00	\$
	34050004	On Guard® Protecting Throat Drops	30 Lzngs	\$25.33	\$19.00	16.00	\$
	38010004	On Guard Foaming Hand Wash	Single	\$34.67	\$26.00	23.50	\$
	38030000	Foaming Hand Wash Dispenser	Single	\$5.00	\$3.50	0	\$
	38070004	On Guard Foaming Hand Wash with 2 Dispensers	Single	\$42.67	\$32.00	23.50	\$
	38140004	On Guard® Cleaner Concentrate	355 mL	\$24.00	\$18.00	10.00	\$
	38910004	On Guard® Natural Cleansing Toothpaste	125 g	\$13.67	\$10.25	5.00	\$
	31580004	On Guard® Beadlets	125 Bits	\$28.68	\$21.50	15.00	\$
	31790004	On Guard® Touch	9 mL	\$48.32	\$36.25	23.50	\$
	39020004	On Guard® Laundry Detergent	947 mL	\$59.00	\$44.00	23.00	\$

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QTY	CODE	ESSENTIAL OILS	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL ALL PRICES ARE AUD
<b>ESSENTIAL OILS - ICE BLUE®</b>							
	31050004	Ice Blue®	5 mL	\$56.67	<b>\$42.50</b>	38.50	\$
	31380004	Ice Blue® Roll On	10 mL	\$113.33	<b>\$85.00</b>	61.00	\$
	38900004	Ice Blue® Rub	120 mL	\$50.65	<b>\$38.00</b>	31.00	\$
	60201187	Ice Blue® Touch	10 mL	\$82.00	<b>\$62.00</b>	47.00	\$
<b>ESSENTIAL OILS - ACCESSORIES</b>							
	33150004	Petal Diffuser - AU Plug	Single	\$77.31	<b>\$58.00</b>	20.00	\$
	60204002	Lumo Diffuser - AU Plug	Single	\$138.00	<b>\$104.00</b>	45.00	\$
	50760000	Black 8-Vial Keychain	8 vials	\$10.67	<b>\$8.00</b>	0.00	\$
	50750000	Purple 8-Vial Keychain	8 vials	\$10.67	<b>\$8.00</b>	0.00	\$
	47030004	Essential Oil Cap Stickers (All)	1 sheet	\$1.33	<b>\$1.00</b>	0.00	\$
<b>dōTERRA SPA</b>							
	60200711	Citrus Bliss® Hand Lotion	75 mL	\$15.00	<b>\$11.00</b>	5.50	\$
	60202184	Spa Rose Lotion	100 mL	\$26.00	<b>\$26.00</b>	0.00	\$
	37490004	Detoxifying Mud Mask	113.4 g	\$33.00	<b>\$25.00</b>	13.50	\$
	60200735	Exfoliating Body Scrub	226 g	\$41.00	<b>\$31.00</b>	16.50	\$
	37450004	Moisturising Bath Bar	113 g	\$16.00	<b>\$12.00</b>	6.00	\$
	<b>60202826</b>	Lavender Peace Bath Bar	113 g	\$13.00	<b>\$10.00</b>	5.50	\$
	37460004	Refreshing Body Wash	250 mL	\$29.00	<b>\$22.00</b>	11.00	\$
	60200731	Replenishing Body Butter	198 g	\$37.00	<b>\$28.00</b>	17.00	\$
	60200341	Spa Hand & Body Lotion	200 mL	\$32.00	<b>\$24.00</b>	14.50	\$
	60201998	Spa Hand & Body Lotion (3 Pack)	3 Pack	\$81.00	<b>\$61.00</b>	34.00	\$
	60200294	Lip Balm Original	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60200732	Lip Balm Herbal	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60200733	Lip Balm Tropical	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60202010	Lip Balm (3 Pack)	3 Pack	\$29.00	<b>\$22.00</b>	10.00	\$
<b>PERSONAL CARE - SKIN CARE</b>							
	37040004	Essential Skin Care Essential Serum	30 mL	\$91.66	<b>\$68.75</b>	35.50	\$
	37010004	Essential Skin Care Facial Cleanser	120 mL	\$44.00	<b>\$33.00</b>	15.00	\$
	37050004	Essential Skin Care Invigorating Scrub	75 mL	\$32.66	<b>\$24.50</b>	12.50	\$
	37020004	Essential Skin Care Pore Reducing Toner	120 mL	\$32.00	<b>\$24.00</b>	12.50	\$
	60201083	Essential Skin Care Hydrating Cream	48 g	\$73.00	<b>\$55.00</b>	39.00	\$
	49420004	HD Clear Foaming Face Wash	50 mL	\$41.33	<b>\$31.00</b>	28.00	\$
	49400004	HD Clear Topical Blend Roll On	10 mL	\$41.33	<b>\$31.00</b>	28.00	\$
	49410004	HD Clear Facial Lotion	50 mL	\$71.34	<b>\$53.50</b>	37.50	\$
	37400004	Veráge Salubelle Hydrating Serum	15 mL	\$117.34	<b>\$88.00</b>	64.00	\$
	37380004	Veráge Cleanser	60 mL	\$45.33	<b>\$34.00</b>	24.50	\$
	37390004	Veráge Toner	50 mL	\$40.00	<b>\$30.00</b>	21.50	\$
	37410004	Veráge Moisturiser	30 mL	\$50.66	<b>\$38.00</b>	28.00	\$
	60201379	Salubelle Roll On	10 mL	\$129.33	<b>\$97.00</b>	88.00	\$
	42690004	Veráge Skin Care Collection	4 Pack	\$133.33	<b>\$100.00</b>	75.50	\$
<b>PERSONAL CARE - SALON ESSENTIALS HAIR CARE</b>							
	36220004	Protecting Shampoo	250 mL	\$34.67	<b>\$26.00</b>	21.50	\$
	36230004	Smoothing Conditioner	253.5 g	\$40.67	<b>\$30.50</b>	25.50	\$
	60202472	Family Size Smoothing Conditioner	946 mL	\$98.00	<b>\$74.00</b>	45.00	\$
	60202475	Family Size Protecting Shampoo	946 mL	\$89.00	<b>\$67.00</b>	40.00	\$
	36260004	Shampoo & Conditioner Pack	2 Pack	\$52.00	<b>\$39.00</b>	26.00	\$
	36240004	Protecting Shampoo 2-Pack	2 Pack	\$44.00	<b>\$33.00</b>	21.50	\$
	36250004	Smoothing Conditioner 2-Pack	2 Pack	\$54.67	<b>\$41.00</b>	27.00	\$
	60200373	Root to Tip Serum	30 mL	\$56.67	<b>\$42.50</b>	37.00	\$
<b>PERSONAL CARE</b>							
	60110004	Correct-X	Single	\$23.99	<b>\$18.00</b>	9.50	\$
	34290004	Easy Air Vapour Stick	Single	\$20.00	<b>\$15.00</b>	5.50	\$
	35460004	Easy Air Clear Drops	30 Lzngs	\$28.68	<b>\$21.50</b>	8.50	\$
	37420004	Essential Oil Deodorant	Single	\$20.00	<b>\$15.00</b>	5.50	\$
	34410004	DDR Prime Softgels	60 Sftgls	\$85.33	<b>\$64.00</b>	56.50	\$

QTY	CODE	ESSENTIAL OILS	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL ALL PRICES ARE AUD
<b>PERSONAL CARE</b>							
	60201778	Lifelong Vitality Pack	3 Pack	\$153.00	<b>\$115.00</b>	60.00	\$
	60201022	xEO Mega	120 Sftgls	\$105.00	<b>\$79.00</b>	55.00	\$
	60201023	Microplex VMZ	120 VegCps	\$84.00	<b>\$63.00</b>	44.00	\$
	60201024	Alpha CRS+	120 VegCps	\$148.00	<b>\$111.00</b>	78.00	\$
<b>KITS - ENROLMENT KITS</b>							
	40490004	Family Essentials & Smart & Sassy®Kit	Single	\$232.00	<b>\$174.00</b>	113.00	\$
	40990004	Oil Sharing Enrolment Kit	Single	N/A	<b>\$1,390.00</b>	1049.50	\$
	41180004	Home Essentials Kit (AUS)	Single	\$440.00	<b>\$330.00</b>	235.00	\$
	20610004	Daily Usage Enrolment Kit	Single	\$799.34	<b>\$599.50</b>	400.00	\$
	20620004	AromaTouch Pro Enrolment Kit	Single	\$322.66	<b>\$242.00</b>	170.00	\$
	32000004	Live, Share, Build Enrolment Packet	Single	N/A	<b>\$35.00</b>	0.00	\$
	21310004	Emotional Aromatherapy Enrolment Kit	Single	\$413.34	<b>\$310.00</b>	148.50	\$
	21420004	dōTERRA Touch Enrolment Kit	Single	\$400.00	<b>\$300.00</b>	154.50	\$
	60201019	Natures Solution Kit	Single	\$845.00	<b>\$635.00</b>	400.00	\$
<b>KITS - COLLECTIONS</b>							
	32180004	Introductory Kit	Single	\$35.33	<b>\$26.50</b>	16.50	\$
	32190004	Introductory Kit	6 Pk	\$205.33	<b>\$154.00</b>	111.00	\$
	32680004	Mood Management Kit	Single	\$165.33	<b>\$124.00</b>	101.50	\$
	60200173	Family Essentials Kit	Single	\$216.67	<b>\$165.50</b>	125.50	\$
	21190004	dōTERRA Touch Kit	Single	\$333.33	<b>\$250.00</b>	152.50	\$
	21140004	Emotional Aromatherapy Kit	Single	\$346.67	<b>\$260.00</b>	158.00	\$
	60201175	Emotional Aromatherapy Touch Kit	Single	\$260.00	<b>\$160.00</b>	112.00	\$
	42690004	Veráge Skin Care Collection	Single	\$133.33	<b>\$100.00</b>	75.50	\$
	32170004	Five Faves Pack (LRP ONLY)	Single	\$165.33	<b>\$124.00</b>	107.50	\$
	42750004	Live Brochure	10 Pk	\$6.00	<b>\$6.00</b>	0	\$
	42760004	Share Brochure	10 Pk	\$6.00	<b>\$6.00</b>	0	\$
	42740004	Build Brochure	10 Pk	\$6.00	<b>\$6.00</b>	0	\$
	48870004	Why Brochure	10 Pk	\$6.00	<b>\$6.00</b>	0	\$
	49140004	Empower Kit	30 Pk	\$40.00	<b>\$30.00</b>	0	\$

AU OTG SHIPPING

CARRIER	FLAT RATE SHIPPING FEE
<b>AUSTRALIA POST</b>	\$7.95 (AUD)

All pricing in AUD.

\*Shipping and tax will be calculated by dōTERRA.

‡Shipments will be sent by ground transportation unless otherwise specified.

CLASS DETAILS

MY CLASS WAS TAUGHT BY: \_\_\_\_\_

DATE: \_\_\_\_\_ LOCATION: \_\_\_\_\_

CONTACT: \_\_\_\_\_