## THE doterra Story

IN THE SPRING OF 2008, A GROUP OF HEALTH-CARE AND BUSINESS PROFESSIONALS WHO SHARED PROFOUND PERSONAL EXPERIENCES OF THE LIFE-ENHANCING BENEFITS OF ESSENTIAL OILS CAME TOGETHER WITH A COMMON VISION OF BRINGING A NEW STANDARD OF THERAPEUTIC-GRADE ESSENTIAL OILS TO THE WORLD. THEY WANTED SOMETHING DIFFERENT THAT WOULD APPEAL TO ALL PEOPLE, FROM THOSE WHO KNEW NOTHING OF ESSENTIAL OILS TO THOSE WHO WERE CONSIDERED EXPERTS IN THE FIELD.

They asked themselves some defining questions: "What if we could provide the world with a new and powerful wellness alternative?" "What if we could provide this new level of wellness through a mainstream approach to essential oils?" "What if we could source, test, and manufacture a higher quality of essential oil—more pure and more potent than any other oil available in the market today?" "What if we, in the most professional manner, could partner with major hospitals, doctors, scientists, and opinion leaders to provide the most compelling authentication of essential oils on the planet?"

They concluded that, with the hard work and commitment of others who had a similar passion and vision, they could and would create a new paradigm for essential oils. With that conviction, they organised a company and named it doTERRA, a Latin derivative meaning "Gift of the Earth." The first doTERRA offering of 25 single oils and 10 oil blends was introduced for sale on April 25, 2008, to the acclaim of essential oil experts and product enthusiasts who immediately recognised the superior quality of doTERRA therapeutic-grade essential oils.

dōTERRA has continued to add wellness products and to expand their essential oil offering as the company has enjoyed tremendous growth since its beginning.

## **OUR MISSION**

WE AT doterra are committed to sharing the life-enhancing benefits of therapeutic-grade essential oils with the world. We will do this by:

- Discovering and developing the world's highest-quality therapeutic-grade essential oil products through a leveraged network of highly-educated and experienced botanists, chemists, health scientists, and health-care professionals.
- Producing our essential oil products to the highest standard of quality, purity, and safety used in the industry—CPTG Certified Pure Therapeutic Grade®.
- Distributing our products through Wellness Advocates who, working from home, introduce, educate, and sell doTERRA wellness products locally through person-to-person contact and globally through personalised web shopping sites.
- Providing educational opportunities for all people interested in learning how therapeutic-grade essential oils can be used as a self-care wellness alternative.
- Bringing together health-care professionals of traditional and alternative medicine to encourage further study and application of therapeutic-grade essential oils in modern health-care practices.



## AUSTRALIA LOCAL WHOLESALE PRODUCT GUIDE

Wellness Advocate Name		City,	
Member #	Phone #		Email

Shippii	ng Address	NOTE: This P	rice List regulari	ly gets updated so please refer to the Price List on d	oterratools.c	om for the	most up	-to-date version
Qty	Sku	Produ	uct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	20560004	Essential Collection Kit	*	The Essential Collection Kit is a collection of ten nurturing essential oils, including six single oils and four blends. Includes 5 ml bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Ice Blue®, Easy Air™, DigestZen®, and On Guard™.	\$165.50	\$216.67	125.50	\$
	32180004	Introductory Kit	IISTERRA	The Introduction to Essential Oils Kit includes a 5 ml bottle of doTERRA's CPTG® Lavender, Lemon, and Peppermint essential oils and a few suggested uses.	\$26.50	\$35.33	16.50	\$
			The state of the s	Purchase Intro Kit in a 6 Pack (32190004).	\$154.00	\$205.33	111	\$
	32170004	5 Faves Pack		15 ml bottles of Lavender, Lemon, Tea Tree, Peppermint, and On Guard®.	\$124.00	N/A	107.50	\$
	21190004	dōTERRA Touch Kit	DDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDD	Featuring nine of our most popular oils in a base of Fractionated Coconut Oil, this convenient kit includes 9mL oils of Lavender, Tea Tree, Oregano, Frankincense, Peppermint, Ice Blue, On Guard, DigestZen and Easy Air, ideal for children and adults.	\$250.00	\$333.33	152.50	\$
	31780004	DigestZen Touch 9mL		DigestZen® Digestive Blend takes advantage of well-established compounds in a proprietary blend of CPTG® essential oils. Ginger, Peppermint, Tarragon, Fennel, Caraway, Coriander and Anise each have specific attributes which add to the overall efficacy of this potent blend. This convenient 9mL roll on combines DigestZen with fractionated Coconut oil. For topical use.	\$35.00	\$46.67	22.50	\$
	31820004	Easy Air Touch 9mL		Easy Air is a remarkable blend of CPTG® essential oils including Laurel Leaf, Peppermint, Eucalyptus, Tea Tree, Lemon and Ravensara. Easy Air Touch helps minimise the effects of seasonal threats. This convenient 9 mL roll on combines Easy Air with fractionated Coconut oil. For topical use.	\$22.50	\$30.00	14.50	\$
	31800004	Frank- incense Touch 9mL		Perhaps the most precious of the ancient oils, Frankincense is highly sought after by modern consumers for its many uses. This convenient 9mL roll on combines Frankincense with fractionated Coconut oil. For topical use.	\$68.00	\$90.67	44	\$
	31810004	Ice Blue® Touch 9mL		Ice Blue® Athletic Blend is doTERRA's solution for athletes and active users. Wintergreen, Camphor, Peppermint, Blue Tansy, Blue Chamomile, Helichrysum and Osmanthus work together for a cooling sensation that will be felt almost immediately. This convenient 9 mL roll on combines Ice Blue with fractionated Coconut oil. For topical use.	\$62.00	\$82.67	40	\$
	31660004	Lavender- Touch 9mL		Our most popular oil, Lavender has been cherished for its unmistakable aroma for thousands of years. This convenient 9mL roll on combines Lavender with fractionated Coconut oil. For topical use.	\$20.25	\$27.00	13	\$
	31790004	On Guard- Touch 9mL		On Guard Protective Blend is one of dōTERRA's most versatile. This proprietary formula of Wild Orange, Clove, Cinnamon, Eucalyptus and Rosemary offers a fragrant, natural and warm scent. This convenient 9mL roll on combines On Gaurd with fractionated Coconut oil. For topical use.	\$36.25	\$48.32	23.50	\$
	31770004	Oregano Touch 9mL		Commonly used in cooking, Oregano essential oil delivers wonderful aroma and health benefits. This convenient 9mL roll on combines Oregano with fractionated Coconut oil. For topical use.	\$23.50	\$31.33	15	\$
	31670004	Pepper- mint Touch 9mL		Peppermint is popular in countless forms, from toothpaste to chewing gum. This convenient 9mL roll on combines Peppermint with fractionated Coconut oil. For topical use.	\$20.25	\$27.01	13	\$

Qty	Sku	Produ	ıct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	31680004	Tea Tree Touch 9mL		Tea Tree has been revered for its cleansing properties composed of more than ninety different compounds, Tea Tree essential oil has limitless uses. For topical use.	\$18.50	\$24.67	12	\$
	21140004	Emotional Aromather- apy Kit	D	This kit is a revolutionary orginisation of aromatic plant families around a continuum of emotions for a simple, profound approach to using fragrant essential oils in emotional aromatherapy applications. Containing six proprietary 5 mL blends with powerful aromas that can uplift your senses and brighten moods.	\$260.00	\$346.67	158	\$
	31720004	Cheer 5 mL		Cheer Uplifting Blend of citrus and spice essential oils provides a cheerful boost of happiness and positivity when you are feeling down. Its sunshiny, fresh, optimistic aroma will brighten any moment of your day. For Aromatic use.	\$43.25	\$57.67	28	\$
	31730004	Console 5 mL		Console Comforting Blend of floral and tree essential oils will help you close the door on sadness and take your first steps on a hopeful path toward emotional healing. Bind your broken heart with Console Comforting Blend. For Aromatic use.	\$58.00	\$77.34	37.50	\$
	31750004	Forgive 5 mL		Forgive Renewing Blend of tree and herb essential oils will help you discover the liberating action of forgiving, forgetting, and moving on. Start each of your tomorrows relieved and contented with Forgive Renewing Blend. For Aromatic use.	\$34.50	\$45.99	22	\$
	31740004	Motivate 5 mL		Motivate Encouraging Blend of mint and citrus essential oils. Motivate will help you unleash your creative powers and find the courage that comes from believing in yourself again. Go ahead and raise the bar - you can do it! For Aromatic use.	\$39.75	\$53.01	25.50	\$
	31760004	Passion 5 mL		Passion Inspiring Blend of spice and herb essential oils will help you rekindle excitement in your life. Jump out of an airplane, dive into an ocean, or try something really scary. With dotERRA Passion, you will find the daring to try something new, as well as discover renewed joy for the current blessings in your life. For Aromatic use.	\$64.75	\$86.33	41.50	\$
	31710004	Peace 5 mL		Peace Reassuring Blend of floral and mint essential oils is a positive reminder you don't have to be perfect to find peace. Slow down, take a deep breath, and reconnect with the composed, collected you. Everything turning out fine begins with believing it will—and a few drops of Peace Reassuring Blend. For aromatic use.	\$48.50	\$64.67	31.50	\$
	32680004	Mood Manage- ment Kit		The Mood Management Kit features four of our popular emotive oils. Featuring Balance, Citrus Bliss, Lavender Peace and Elevation. This kit can brighten your mood.	\$124.00	\$165.33	101.50	\$
	49360004	Arborvitae 5 mL		Known as the "tree of life," Arborvitae is majestic in size and abundant in benefits. It has a powerful cleansing and purifying agent that can be diffused and used in cleaning products. For aromatic and topical use.	\$34.00	\$45.33	24	\$
	30010004	Basil 15 mL		Basil has a warm, spicy, yet herbal aroma when diffused. Its high linalool content, makes it an ideal application to support muscles and joints after exercise. Basil is commonly used in cooking to add a fresh, herbal flavour to meats, pastas, and entrée dishes . For flavouring use.	\$31.50	\$42.01	22	\$
	30790004	Bergamot 15 mL	neider 1	Bergamot is the most delicate of the citrus plants, requiring special climate and soil in order to thrive. Bergamot is unique among citrus oils, that can be used to promote healthy skin and added to food for a fresh citrus taste. For flavouring use.	\$41.00	\$54.66	29	\$
	41040004	Black Pepper 5 mL		Black Pepper essential oil is a versatile and wonderful flavour enhancer. For dietary use.	\$26.50	\$35.33	24	\$
	49350004	Cardamom 5 mL		A close relative to Ginger, Cardamom is known as being one of the most expensive cooking spices. Native to Southeast Asia, Cardamom is added to traditional Indian sweets and teas for its cool, yet minty aroma and flavour. For flavouring use.	\$40.50	\$54.00	28.50	\$

Qty	Sku	Prod	uct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	30020004	Cassia 15 mL		A close relative to Cinnamon, Cassia has a strong, spicy aroma that can be used in small quantities to transform any essential oil blend. Cassia can be used in cooking either as a replacement for Cinnamon in pies and breads or by itself in a myriad of entrees and desserts. For flavouring use.	\$29.00	\$38.67	20.50	\$
	49300004	Cedar- wood 15 mL		Known for promoting healthy skin, Cedarwood has a warm, woody, balsamic fragrance that is grounding and perfect for massage. For aromatic and topical use.	\$22.50	\$30.00	14.50	
	41850004	Cilantro 15 mL		Cilantro comes from the leaves of the coriander plant and is a fresh and tasty flavour enhancer used by food connoisseurs. For dietary use.	\$31.25	\$41.67	28.50	\$
	30030004	Cinnamon Bark 5 mL		Cinnamon is derived from a tropical, evergreen tree that grows up to 45 feet high and has highly fragrant bark, leaves, and flowers. Cinnamon has a long history of culinary uses, adding spice to desserts, entrees, and hot drinks.	\$31.00	\$41.33	28	\$
	30420004	Clary Sage 15 mL		Clary Sage is a biennial or perennial herb that grows up to six feet in height. For flavouring use.	\$63.00	\$84.00	41.00	\$
	30040004	Clove 15 mL		Clove is much more than a popular cooking spice - it is a favourite among both healthcare professionals and health conscious individuals. For dietary use.	\$18.25	\$24.33	16.50	\$
	30780004	Coriander 15 mL		Derived from the seeds, Coriander essential oil has a high linalool content, giving it strengthening and toning properties that benefit the skin, and is an effective toner. Coriander's sweet aroma makes it a good rotation oil to use in blends to add a fresh note. For flavouring use.	\$38.50	\$51.34	27	\$
	30050004	Cypress 15 mL	8	Distilled from the twigs and foliage of the cypress tree, Cypress essential oil is popularly used in spas around the world. For aromatic and topical use.	\$20.00	\$26.67	18	\$
	31590004	Douglas Fir 5 mL	1	Sustainably sourced from young trees in New Zealand, where they are threatening the country's ecosystem, Douglas Fir are harvested to combat the environmental impact of the trees overtaking the land while providing a premium conifer essential oil. For Aromatic use.	\$39.00	\$52.00	25.50	\$
	30060004	Eucalyptus 15 mL		Because of the many influential compounds found in Eucalyptus, it is a popular ingredient. For aromatic and topical use.	\$18.00	\$24.00	16.50	\$
	41290004	Fennel (Sweet) 15 mL		The history of Fennel dates back to ancient times when Roman warriors were said to have consumed Fennel to make them strong and ready for battle. Fennel is best known for its distinct licorice aroma and taste, and can be added to tea. For flavouring use.	\$21.50	\$28.68	15	\$
	30070004	Frankin- cense 15 mL		Perhaps the most precious of the ancient oils, Frankincense is highly sought after by modern consumers for its many uses. For dietary use.	\$85.50	\$114.13	77.50	\$
	30090004	Geranium 15 mL	*	Geranium has a beautiful aroma and is a common ingredient in many skin care products. For aromatic and topical use.				
	31630004	Ginger 15 mL		Newly sourced from Madagasger, Fresh Ginger comes from the fresh rhizome of the ginger plant—the subterranean stalk of the plant. A featured ingredient in many Asian dishes, Ginger has a hot, fragrant flavour when used as a kitchen spice. For flavouring use.	\$37.50 \$67.00	\$50.00 \$89.33	43.50	\$

Qty	Sku	Produ	uct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	30100004	Grapefruit 15 mL	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Grapefruit has a fresh, invigorating aroma sure to please the senses. Pressed from the rind, grapefruit is more than just a fresh scent. Its cleansing properties have made it a favorite among essential oil lovers. For dietary use.	\$20.25	\$27.00	18.50	\$
	30410004	Helichry- sum 5 mL		The name "Helichrysum" is derived from the Greek "helios" meaning sun and "chrysos" meaning gold, referring to the color of the flowers. Also referred to as Everlasting or Immortal Flower, Helichrysum is used in anti-aging products for its rejuvenating benefits to the skin. For flavouring use.	\$135.00	\$180.00	95	\$
	49290004	Juniper Berry 5 mL		Derived from the coniferous tree, Juniper Berry essential oil has a rich history of traditional uses and benefits. Acting as a natural cleansing agent it's beneficial to the skin. Its woody, spicy, yet fresh aroma is perfect for diffusion. For flavouring use.	\$30.00	\$40.00	21.50	\$
	30110004	Lavender 15 mL		Our most popular oil, lavender has been cherished for its unmistakable aroma for thousands of years. For aromatic and topical use. For flavouring use.	\$28.00	\$37.33	25.50	\$
	30120004	Lemon 15 mL		This essential oil powerhouse is cold pressed from lemon rinds to preserve its delicate nature and potent properties. Lemon is known as a strong cleanser. For dietary use.	\$13.50	\$18.00	12.50	\$
	30130004	Lemon- grass 15 mL		Lemongrass has long been used in cooking due to its subtle lemony flavour and aroma. For dietary use.	\$13.00	\$17.33	12	\$
	30870004	Lime 15 mL		With its sharp, citrus smell it is a powerful aromatic, topical and cleanser. For dietary use.		,		
	30140004	Marjoram 15 mL		Also known as "wintersweet" or "joy of the mountains," Marjoram was known to the Greeks and Romans as a symbol of happiness. Marjoram has been used in culinary dishes, imparting a unique flavor to soups, stews, dressings, and sauces. For flavouring use.	\$17.00 \$40.50	\$22.67 \$54.00	15.50 26.50	\$
	30160004	Myrrh 15 mL	Merin	Ancient records show that Myrrh was deemed so valuable that at times it was valued at its weight in gold. It is also soothing to the skin—promoting a smooth complexion. For dietary use.	\$92.50	\$123.33	60	\$
	30180004	Oregano 15 mL		Commonly used in cooking, Oregano essential oil delivers wonderful flavor. For dietary use.	\$31.75	\$42.33	29	\$
	30890004	Patchouli 15 mL	Parket .	Easily recognised for its rich, musky-sweet fragrance, Patchouli is regularly used in the perfume industry as well as in scented products such as laundry detergents and air fresheners. For flavouring use.	\$46.00	\$61.34	33	\$
	30190004	Pepper- mint 15 mL		Peppermint is popular in countless forms, from toothpaste to chewing gum. For dietary use.	\$25.50	\$34.00	23	\$
	38150004	Pepper- mint Beadlets		Experience a refreshing burst of Peppermint essential oil in the convenience of a quickly dissolving beadlet. Provides all the benefits of Peppermint essential oil.	\$16.50	\$22.00	11.50	\$
	35410004	Rosemary 15 mL		Considered sacred by the ancient Greek, Roman, Egyptian, and Hebrew cultures, Rosemary has long been revered by healers. For dietary use.	\$21.50	\$28.68	15	\$
	30210004	Sandal- wood 5 mL		Sandalwood is a name given to a class of fragrant woods that, unlike other aromatic woods, can retain their fragrance for decades. For flavouring use.	\$110.00	\$146.66	78.50	\$

Qty	Sku	Produ	ct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	41860004	Sandal- wood (Hawaiian) 5 mL		Hawaiian Sandalwood promotes healthy-looking, smooth skin whilst reducing the appearance of skin imperfections and blemishes. It is great to incorporate into your skin care regime for this reason.	\$110.00	\$146.66	57.00	\$
	31610004	Spearmint 15 mL		Spearmint is widely used in gums, candies, and dental products for its minty taste, and to promote fresh breath. It can be used in cooking and is prefect in chocolate recipes. For flavouring use.	\$50.00	\$66.67	32.50	\$
	30150004	Tea Tree 15 mL		Tea Tree has been revered for its cleansing properties composed of more than ninety different compounds, Tea Tree essential oil has limitless uses. For aromatic and topical use.	\$24.50	\$32.67	22.50	\$
	30220004	Thyme 15 mL		Familiar to most as a common seasoning, Thyme produces a potent essential oil. Is an excellent essential oil to add flavouring to meals and is beneficial to use during the winter months. For flavouring use.	\$47.50	\$63.33	31	\$
	30430004	Vetiver 15 mL		Vetiver, a member of the grass family, is grown for many reasons. Vetiver is an ideal oil to use in massage therapy. Vetiver has a rich, exotic, complex aroma that is used extensively in perfumes. For flavouring use.	\$60.00	\$80.00	43	\$
	30250004	White Fir 15 mL		The White Fir tree is a popular wood for construction because of its combination of strength, versatility, and beauty. It is also a popular choice for Christmas trees. Native Americans used white fir as a building material and in traditional health practices. For aromatic and topical use.	\$34.50	\$46.00	22.50	\$
	30170004	Wild Orange 15 mL		Cold-pressed from the orange peel, Wild Orange is commonly used for its wonderful citrusy aroma. It is also wonderful as a flavoring.	\$14.00	\$18.67	12.50	\$
	31620004	Winter- green 15 mL		Derived from the leaves of a creeping shrub found in coniferous areas. The main chemical component in Wintergreen is methyl salicylate. Wintergreen is used in candies, toothpaste, and chewing gum. When diffused, Wintergreen is refreshing and has a cooling aroma. For aromatic and topical use.	\$36.00	\$48.00	23.50	\$
	30240004	Ylang Ylang 15 mL		Ylang Ylang essential oil is derived from the star- shaped flowers of the tropical Ylang Ylang tree. Similar to Jasmine, Ylang Ylang is frequently used in luxurious hair and skin products for its scent and nourishing and protective properties. For aromatic and topical use.	\$61.00	\$81.33	39.50	\$
	31200004	Aroma- Touch 15 mL		dōTERRA™'s proprietary AromaTouch® Spa Blend combines our CPTG® essential oils of Basil, Grapefruit, Cypress, Marjoram, Peppermint, and Lavender in a perfect blend which adds many important benefits to various spa techniques. For topical use.	\$31.75	\$42.33	29	\$
	31010004	Balance 15 mL		The warm, woody aroma of Balance, doTERRA's grounding blend, is a favorite blend of Spruce, Ho Wood, Frankincense, Blue Tansy, and Blue Chamomile with fractionated coconut oil. This blend is well known for its enticing fragrance. For aromatic and topical use.	\$27.00	\$36.00	24.50	\$
	31020004	Citrus Bliss 15 mL		doTERRA's Citrus Bliss refreshing blend merges the powerful essences of Wild Orange, Lemon, Grapefruit, Mandarin, Bergamot, Tangerine, and Clementine with a hint of vanilla to form this unique and harmonious blend with cleansing properties and a fresh sweet scent. For aromatic and topical use.	\$20.50	\$27.33	18.50	\$
	35270004	ClaryCalm Roll On 10 mL	a picon	dōTERRA's ClaryCalm Monthly Blend for Women is a proprietary blend of CPTG® essential oils: Clary Sage, Lavender, Bergamot, Roman Chamomile, Cedarwood, Ylang Ylang, Geranium, Fennel, carrot seed, palmarosa and vitex. For topical use.	\$30.75	\$41.00	28	\$
	31030004	DigestZen 15 mL		DigestZen® Digestive Blend takes advantage of well-established compounds in a proprietary blend of CPTG® essential oils. Ginger, Peppermint, Tarragon, Fennel, Caraway, Coriander and Anise each have specific attributes which add to the overall efficacy of this potent blend. For dietary use.	\$41.00	\$54.67	37.50	\$

Qty	Sku	Produ	uct Name	Product Description	Wholesale	Retail Inc. GST	PV	TOTAL	
	49370004	Easy Air 15 mL		Easy Air is a remarkable blend of CPTG® essential oils including Laurel Leaf, Peppermint, Eucalyptus, Tea Tree, Lemon and Ravensara. Its pleasant aroma is perfect for night time diffusion. For aromatic and topical use.	\$27.00	\$36.00	24.50	\$	
	31040004	Elevation 15 mL		Elevation is the perfect blend for those moments when you need to be refreshed. Elevation incorporates Lavandin, Tangerine, Elemi, Lemon Myrtle, Melissa, Ylang Ylang, Osmanthus and Sandalwood blended flawlessly for an immediate result. For aromatic and topical use.	\$49.50	\$66.00	45	\$	
	31050004	Ice Blue 5 mL		lce Blue® Athletic Blend is dōTERRA's solution for athletes and active users. Wintergreen, Camphor, Peppermint, Blue Tansy, Blue Chamomile, Helichrysum and Osmanthus work together for a cooling sensation that will be felt almost immediately. For topical use.	\$42.50	\$56.67	38.50	\$	
	31380004	Ice Blue Roll On 10 mL		dōTERRA® Ice Blue athletic blend of Wintergreen, Camphor, Peppermint, Blue Tansy, Blue Chamomile, Helichrysum, and Osmanthus are perfect for application to support health muscles and joints after exercise. For topical use.	\$85.00	\$113.33	61	\$	
	41840004	InTune Roll On 10 mL	C. Const.	A proprietary blend of carefully selected essential oils combined which make InTune a popular blend. For topical use.	\$43.00	\$57.33	39	\$	
	31090004	Lavender Peace 15 mL		Lavender Peace® is a blend composed of Lavender, Sweet Marjoram, Roman Chamomile, Ylang Ylang, Sandalwood and vanilla bean that create a subtle aroma. Apply at bedtime, or add to a warm bath to create the perfect escape with its peaceful, renewing fragrance. For aromatic and topical use.	\$40.75	\$54.33	37	\$	
	31100004	On Guard 15 mL		On Guard Protective Blend is one of dōTERRA's most versatile. This proprietary formula of Wild Orange, Clove, Cinnamon, Eucalyptus and Rosemary offers a fragrant, natural and warm scent safe to use on counter tops, or to diffuse in your home. Dietary use.	\$40.75	\$54.33	37	\$	
	35410004	On Guard Beadlets	2 Marie Mari	dōTERRA On Guard Beadlets are an easy and convenient way to obtain the benefits of dōTERRA On Guard Essential Oil Blend. On Guard Beadlets provide a flavourful dose of dōTERRA's proprietary blend of Wild Orange, Clove, Cinnamon, Eucalyptus, and Rosemary, all contained in tiny vegetable beadlets that dissolve in the mouth to freshen breath and deliver benefits.	\$21.50	\$28.68	15	\$	
	31350004	PastTense Roll On 10 mL		PastTense® Relaxation Blend is dōTERRA's proprietary blend with the strength of CPTG® essential oils of Wintergreen, Lavender, Peppermint, Frankincense, Cilantro, Marjoram, Roman Chamomile, Basil, and Rosemary. Packaged for convenient application in a roll-on bottle. For topical use.	\$23.50	\$31.33	21.50	\$	
	31060004	Purify 15 mL	Post	Purify is designed to limit odours naturally. It's refreshing aroma is perfect for aromatic use and cleaning featuring Lemon, Lime, Siberian Fir, Austrian Fir, Citronella, Melaleuca, and Cilantro essential oils. For aromatic and topical use.	\$30.00	\$40.00	21.50	\$	
	37140004	dōTERRA's Salubelle Roll On 10 mL	Total Section 1	A beautiful blend of powerful essential oils, Salubelle™ Beauty Blend is formulated to support smoother, more radiant and youthful looking skin. For Topical use.	\$97.00	\$129.33	88	\$	
	31370004	Smart & Sassy 15 mL		dōTERRA's Smart & Sassy® Active Blend combines pure CPTG® essential oils of Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils. This blend is a perfect accompaniment to your exercise routine. For flavouring use.	\$30.50	\$40.67	27.50	\$	
	31080004	Whisper		dōTERRA Whisper Blend for Women is a complex and diverse blend that combines with each individual's chemistry to create a uniquely personal fragrance. Each essential oil in the blend provides an inviting aroma of its own, but when combined, these oils offer a distinct scent that intrigues the senses of both the wearer and those passing by. For aromatic use.	\$41.50	\$55.34	27	\$	

Qty	Sku	Produ	uct Name	Product Description	Wholesale	Retail	PV	TOTAL
	31460004	Zendocrine		Zendocrine essential oil blend This powerful blend combines Rosemary, Cilantro, and Juniper Berry, known for their detoxifying properties. For flavouring use.	\$42.50	\$56.67	27.50	
	30260004	Fraction- ated Coconut Oil 115 mL		dōTERRA's Fractionated Coconut Oil is an all natural carrier oil that is completely soluble with all essential oils and is colorless, odorless, and will not stain or go rancid.	\$16.50	\$22.00	15	\$
	36220004	Salon Essentials Protecting Shampoo 250 mL	4	dōTERRA™ Salon Essentials Protecting Shampoo is a professional formula with an uplifting combination of CPTG® essential oils of Wild Orange and Lime, gentle cleansers, and botanicals. Light moisturizers leave hair salon soft and touchable.  Available in a convenient 2-pack (SKU 36240004).	\$26.00 \$33.00	\$34.67 \$44.00	21.50 21.50	\$
	36230004	Salon Essentials Smoothing Condition- er 250 mL		dōTERRA <sup>TM</sup> Salon Essentials Smoothing Conditioner is a professional formula of essential oils, emollients, botanical extracts, and natural proteins that provide powerful hydration and nutrient-rich ingredients for a smooth and finished look.  Available in a convenient 2-pack (SKU 36250004).	\$30.50 \$41.00	\$40.67 \$54.67	25.50	\$
	36210004	Salon Essentials Root to Tip Serum 30 mL		dōTERRA™ Salon Essentials Root to Tip Serum is a light-weight salon professional formula infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils and protective lipids to promote beautiful hair and a moisturized scalp.	\$42.50	\$56.66	37	\$
	36260004	Salon Essen Conditioner	tials Shampoo & Pack	dōTERRA™ salon essentials Protecting Shampoo and Smoothing Conditioner come together for clean, beautifully smooth hair. Enjoy the two together for a discounted price.	\$39.00	\$52.00	26	\$
	37040004	Essential Skin Care Essential Serum		dōTERRA's Essential Serum tightens and smooths skin with natural extracts and scientifically proven ingredients for firmer, younger looking skin. It also aims to reduce the appearance of fine lines and wrinkles, and promote skin hydration.	\$68.75	\$91.66	35.50	\$
	37010004	Essential Skin Care Facial Cleanser	A. P. P. S.	dōTERRA's Facial Cleanser gently washes away impurities, leaving your skin feeling clean, fresh and smooth. It can also inhibit skin irritation whilst protecting it from environmental elements.	\$33.00	\$44.00	15.00	\$
	37050004	Essential Skin Care Invigorat- ing Scrub		dōTERRA's Invigorating Scrub combines essential oils to exfoliate and rejuvenate your skin, whilst providing an aromatic and unique experience. It contains Jojoba beadlets to exfoliate the skin, which then dissolve to provide unique moisturisation.	\$24.50	\$32.66	12.50	\$
	37020004	Essential Skin Care Pore Reducing Toner		dōTERRA's Pore Reducing Toner visibly reduces the appearance of pores and promotes the appearance of hydrated healthy skin. It works to ensure your skin appears toned and tightened whilst visibly reducing the appearance of pores.	\$24.00	\$32.00	12.50	\$
	37380004	Veráge Cleanser 60 mL	·	Healthy smooth skin begins with Verage Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion. Infused with CPTG® essential oils of Wild Orange, Tea Tree, and Basil to gently cleanse and lift away impurities.	\$34.00	\$45.33	24.50	\$
	37390004	Veráge Toner 50 mL		Veráge Toner combines CPTG® essential oils with nourishing plant extracts to hydrate and refresh the skin while invigorating the sense for an energising boost and glowing complexion. CPTG essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin.	\$30.00	\$40.00	21.50	\$
	37400004	Veráge Salubelle Hydrating Serum 15 mL		Experience the powerful Salubelle™ blend of essential oils together in a hydrating serum along with plant extracts for smoother, more youthful-looking skin.	\$88.00	\$117.34	64	\$

Qty	Sku	Produ	uct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	37410004	Veráge Moisturiser 30 mL		Veráge Moisturizer combines CPTG® essential oils with plant extracts for natural hydration and skin nourishment. This light, non-greasy moisturizer is formulated with CPTG essential oils of Juniper Berry, Jasmine, Sea Buckthorn Berry, and Geranium- to revitalise skin.	\$38.00	\$50.66	28	\$
	42690004	Veráge Skin Care Collection	14	A collection that brings together Veráge Cleanser, Toner, Salubelle Hydrating Serum, and Moisturizer for beautiful, healthy skin.	\$100.00	\$133.33	75.50	\$
	49420004	HD Clear Foaming Face Wash		HD Clear Foaming Face Wash is an exclusive and natural formula containing plant extracts known to improve the look and feel of skin. Designed with CPTG® essential oils, HD Clear Foaming Face Wash thoroughly cleanses skin with Melaleuca, Eucalyptus, Geranium, Litsea, and Ho Wood essential oils, each renowned for their purification properties.	\$31.00	\$41.33	28	\$
	49400004	HD Clear Topical Blend Roll On 10 mL		Formulated with Black Cumin Seed Oil and CPTG® essential oils, this formula can be applied to targeted areas on the face and body, and makes a perfect spot treatment. HD Clear improves troubled skin by improving skin texture and soothing irritated skin. HD Clear Topical Blend promotes a clear, smooth complexion for skin of all ages.	\$31.00	\$41.33	28	\$
	49410004	HD Clear Facial Lotion	1 101	Enjoy a beautiful, smooth complexion with HD Clear Facial Lotion. This lotion contains natural emollients to promote healthy levels of moisture in the skin for a balanced complexion as well as CPTG essential oils combined with botanical extracts knows to help problematic skin.	\$53.50	\$71.34	37.50	\$
	34290004	Easy Air Vapour Stick	111	The natural formula of this vapour stick glides on the skin with ease and includes the power of Easy Air <sup>TM</sup> essential oil blend which can be felt immediately, providing both topical and aromatic benefits. Enjoy the convenience, quick absorption, and smooth application of Easy Air <sup>TM</sup> Vapor Stick.	\$15.00	\$20.00	5.50	\$
	35460004	Easy Air Clear Drops	GEN VELLER	Doterra's Easy Air Clear Drops are a combination of essential oils which help maintain clear airways and aide breathing. They make it more convenient to enjoy the benefits of Easy Air, Thyme, Cardamom, Eucalyptus, Lemon and Peppermint essential oils.	\$21.50	\$28.68	8.50	\$
	37420004	Essential Oil Deod- orant	<b>a</b>	An all natural formula infused with Cypress, Tea Tree, Cedarwood, and Bergamot essential oils to create an effective, odour fighting product for both men and women. Known for their protective and skin-nourishing properties, beeswax and coconut oil make this unique formula glide on easily for a smooth application.	\$15.00	\$20.00	5.50	\$
	38910004	On Guard Natural Cleansing Toothpaste 125 mL	0	dōTERRA's fluoride-free toothpaste, provides the benefits of On Guard Protective Blend essential oils while cleansing teeth with gentle polishing agents. On Guard Protective Blend's unique cinnamon-mint flavor with xylitol leaves your breath fresh and clean.	\$10.25	\$13.67	5	\$
	38140004	On Guard Cleaner Concen- trate 355 mL		On Guard Cleaner Concentrate is designed to be the ideal natural cleaner. Fortified with doTERRA's proprietary On Guard Protective Blend of essential oils that naturally defend against surface-dwelling contaminants it's the perfect multi-purpose cleaner.	\$18.00	\$24.00	10	\$
	34050004	On Guard Throat Drops	0	Keep your winter season healthy with the convenience of these throat drops formulated with On Guard Protective Blend.	\$19.00	\$25.33	16	\$
	38010004	Single On Guard Foaming Hand Wash		On Guard® Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard Foaming Hand Wash provides the protective benefits of one of the most popular proprietary do	\$26.00	\$34.67	23.50	\$
	38030000	Single Foaming Hand Wash Dispenser	0	The On Guard Dispenser holds 236ml of On Guard Foaming Hand Wash and is the most convenient way to dispense foam onto hands. The sleek design makes for a subtly beautiful addition to sinks throughout your home and office providing you with On Guard protection throughout the day.	\$2.00	\$2.67	0	\$

Qty	Sku	Produ	ıct Name	Product Description	Wholesale Inc. GST	Retail Inc. GST	PV	TOTAL
	38070004	On Guard Foaming Hand Wash w/ 2 Dispensers	IE	On Guard® Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard Foaming Hand Wash provides the protective benefits of one of the most popular proprietary dōTERRA essential oil blends.	\$32.00	\$42.67	23.50	\$
	36100004	dōTERRA Spa Hand & Body Lotion 200 mL		The way to silky, smooth skin lies in the perfect blend of botanicals and important humectants. This fragrance free, light-weight lotion is perfect for hydrating the skin and is even more powerful when combined with the essential oil or blend of your choice for a customized, hydrating experience.  Also sold in a convenient 3 pack (SKU 36110004).	\$18.00 \$40.00	\$24.00 \$53.33	15.50 27.50	\$
	36100004	Correct X	a a	Frankincense, Helichrysum, Tea Tree, Cedarwood, and Lavender—all CPTG® essential oils known to help the skin. This multi-purpose, all-natural ointment helps keep the skin clean while recovering from distress. Correct-X provides a moisture barrier that helps protect while simultaneously hydrating the skin.	\$ 18.00	\$23.99	9.50	
	36190004	Lip Balm with Pep- permint & Wild Orange	O Fig.	Refresh your lips with Peppermint and Wild Orange essential oils. A non-waxy formula features moisturising agents like shea and mango seed butters.	\$6.00	\$8.00	4.50	\$
	38900004	Ice Blue Rub 120 mL	ice	dōTERRA's Ice Blue Rub™ is a rich, topical cream infused with the Ice Blue Soothing Blend in a proprietary blend of natural plant extracts commonly applied to muscles and joints. Ice Blue Rub is an essential addition to your bathroom cabinet or gym bag.	\$36.50	\$48.67	31	\$
	33300004	Cloud Diffuser	La Control	dōTERRA Cloud™ is a waterless diffuser that quickly permeates dōTERRA CPTG® essential oils into the air, creating an intensely aromatic experience. This small yet highly durable diffuser contains state-of-the-art, patent-pending technology and is exclusive to dōTERRA. Immerse yourself in the benefits of aromatherapy with the dōTERRA Cloud Diffuser. (Australian Plug)	\$135.00	\$180.00	39	\$
	33150004	Petal Diffuser	6	The dōTERRA Petal Diffuser is a small, user-friendly diffuser that delivers a relaxing mist and soft white ambient light, ideal for nighttime diffusion, and can cover up to 330 square feet with three timed settings—1, 2, and 4 hours. (Australian Plug)	\$55.00	\$73.34	20	\$
	47030001	Cap Stickers		Colour-coded and labeled to match each essential oil bottle, these cap stickers allow you to easily identify your dōTERRA™ essential oils from the cap.	\$1.00	\$1.33	0	\$
	50110000 44360000	Key Chain - Black Key Chain - Purple		dōTERRA™ branded key chain conveniently allows for easy access to your favourite oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.	\$8.00	\$10.67	0	\$
	42750004	Live Brochure 10 Pack	- **	The Live brochure is a great resource which explains the dōTERRA model, and will assist you in starting your dōTERRA journey. It explains how to use the essential oils, where they are sourced, and how dōTERRA works.	\$6.00	\$6.00	0	\$
	42760004	Share Brochure 10 Pack		The Share brochure outlines how you can share the essential oils through classes and team participation. It explains how to plan, prepare and run a class, and provides resources to assist you in sharing your essential oil experience with your attendees.	\$6.00	\$6.00	0	\$
	42740004	Build Brochure 10 Pack		The build brochure is an effective tool to assist with building your doternaments. It provides the hints and tips you need to build and thrive in doternaments guides you through this processs.	\$6.00	\$6.00	0	\$
	48870004	Why Brochure 10 Pack		The Why brochure explains the foundations of doTERRA and enforces the vision and intention of the company. It outlines our Healing Hands program, our Co-Impact sourcing initiative and the doTERRA vision.	\$6.00	\$6.00	0	\$

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Price	Shipping	Price	Shipping
\$0 - \$299.99	\$9.95	\$500 - \$599.99	\$18.95
\$300 - \$399.99	\$12.95	\$600 - \$699.99	\$20.95
\$400 - \$499.99	\$15.95	\$700 - \$799.99	\$22.95

Price	Shipping	Price	Shipping
\$800 - \$899.99	\$24.95	\$1,000 -	\$27.95
		\$1,249.99	
\$900 - \$999.99	\$25.95	\$1,250 +	\$29.95

## **dōTERRA**°

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